

TREATING WATER. BETTER.



# **Robert Hanfling**

- Chairman of the Board
- Founder
- Former Official in the U.S. Department of Energy
  - Energy, Water, Environmental Policy
  - Nuclear non-proliferation issues
- Energy Businesses
- Venture Capital/Corporate Management

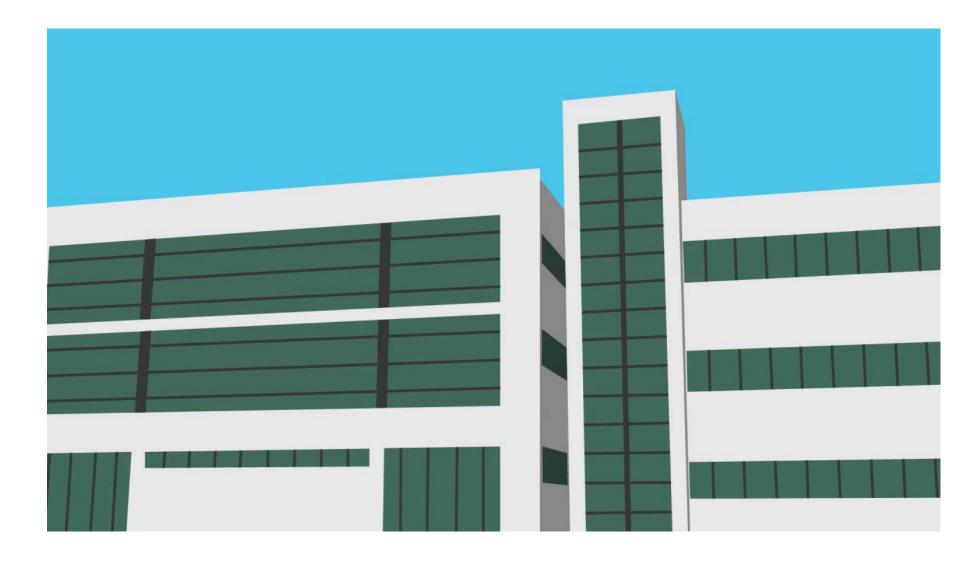
### Outline

- Introduction
- History
- How it Works
- Water Treatment Applications
  - Cooling Towers
  - Industrial Cooling Towers
  - Livestock Drinking Water
  - Aquaculture
  - R&D
- International Business

## History

- 2005 David Kolstad (Inventor) began research on Silver Bullet Technology
- 2009 First commercial install
- 2011 David Kolstad, David Sunshine, and Bob Hanfling start Silver Bullet Water Treatment Company, LLC
- 2011 Cooling Tower sales begin
- 2012 Silver Bullet wins the National Renewable Energy Laboratory (NREL) "Best Venture Award"
- 2012 Agricultural Services Division is created
- 2013 Wastewater Division is created
- 2013 Silver Bullet wins Colorado Cleantech Industry Association (CCIA)
   "High Impact Company" of the year
- 2013 Research begins to enter Shrimp Aquaculture market
- 2014 Clear Comfort Water is formed (Swimming Pool Application)
- 2014 Silver Bullet named a "Colorado Company to Watch" winner
- 2014 Industrial Cooling Tower Division created

## How it Works



## Silver Bullet Water Treatment Company, LLC

## The Silver Bullet System



### **TECHNOLOGY**

- Advanced Oxidation Process (AOP) that provides:
  - POWERFUL BIOCIDE
  - SCALE PREVENTION
  - CORROSION CONTROL

#### **BENEFITS**

- NO toxic chemicals
- NO consumables
- Reduced Cost: water, electricity, labor
- Increased efficiency

### **RAW MATERIAL**

Ambient Air



## **RK Mechanical**

#### MANUFACTURING PARTNER + DEALERS







Contract manufactures in Denver 1,000+ employees

## **Current Targeted Markets**

### Commercial Building Cooling Towers



 Biocide for waterborne pathogens; descaling; corrosion control

#### Industrial Cooling Towers



 Biocide for waterborne pathogens; descaling; corrosion control

# <u>Livestock</u> <u>Drinking Water</u> <u>Systems</u>



 Biocide for livestock drinking water; descaling; corrosion control

### Shrimp Farms & Hatcheries



Biocide to combat Early
 Mortality Syndrome ("EMS")
 disease in shrimp farms

#### **Future Markets:**

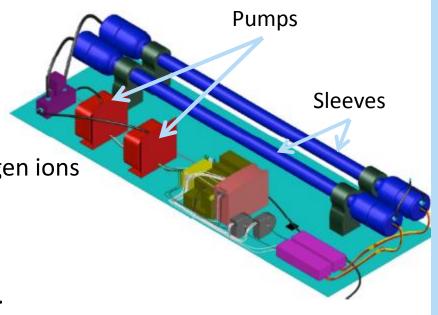
- Irrigation Water
- Fracking & Extraction Water
- Bilge Water
- Industrial Wastewater
- Municipal Wastewater

## **Technology: Revolutionary AOP**

1. Ambient Air pumped into patented sleeves containing UV lamps surrounded by permanent magnets.

In the Sleeves, oxygen molecules (O<sub>2</sub>) are converted into oxygen ions (O-).

- 3. The  $(O^-)$  ions are introduced into water via gas diffusers.  $(O^-)$  ions bond to water  $(H_2O)$ , to form hydroxyl radicals (-OH).
- 4. The (-OH) and (O $^{-}$ ) ions kill bacteria => **BIOCIDE**
- 5.  $(O^{-})$  combine with  $(H_2O)$  to form  $(H_2O_2) =>$  **Residual Biocide**
- 6. (O<sup>-</sup>) Ions react with positively charged ions and hold minerals in solution => Removes and Prevents Deposits





## **Product Versatility**





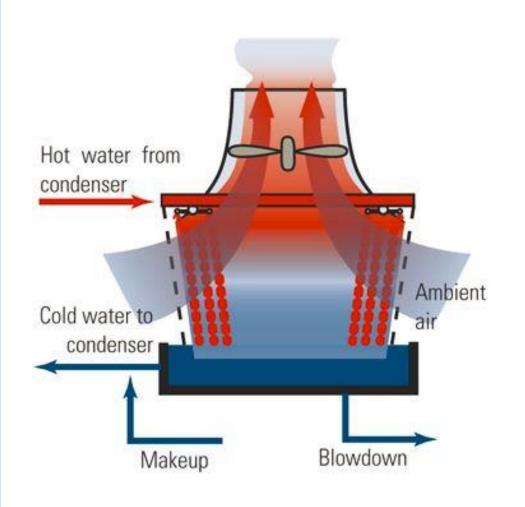




- Easily adaptable for multiple end uses
- Can meet any customer specification
- Current product line consists of 9 models leasing from \$75 to \$10,000 per month

# **Cooling Towers**

## **Cooling Tower**



### **Maintenance Issues**

- Mineral Buildup = Bleed off and refill
- Bacteria growth = Toxic Biocide
- Corrosion of tower = Chemical corrosion control

# **Cooling Tower**

### Safe and Efficient Treatment

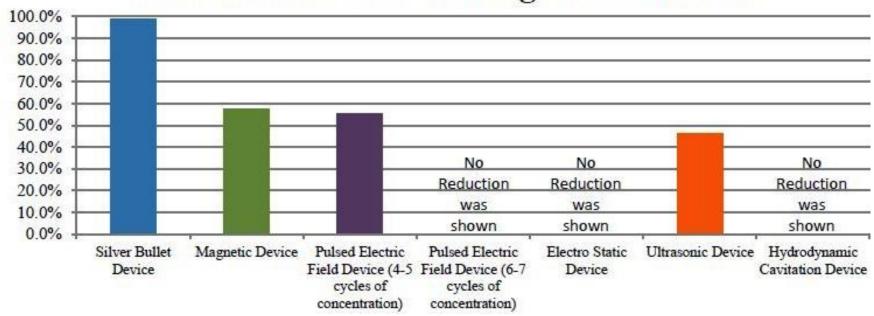
- ✓ Triple effect:
  - + Biocide
  - + Descale
  - + Reduced Corrosion
- ✓ Reduced Labor
- ✓ No Chemical Feedstock



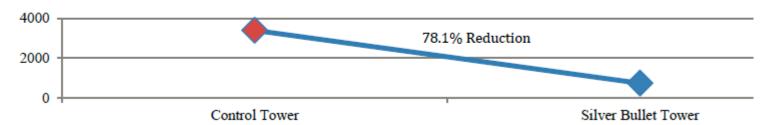
## **Cooling Tower Test Results**

Vidic, Radisaz D., et. Al, (2012). *Pilot- Scale Evaluation of the Silver Bullet Device in Controlling Biological Growth in Cooling Tower Systems*. Special Pathogens Laboratory, Pittsburgh, PA.

### Reduction of Free-floating HPC Bacteria



#### Differences in Free-floating Legionella Counts



# **Industrial Cooling Towers**

## **Industrial Cooling Towers**



- Similar problems as Commercial Cooling Towers
- Mission Critical Operation = No room for failure
- Huge consumer of water and electricity
- Traditional treatment requires rail cars of toxic biocide

# **Industrial Cooling Towers**

- Same benefits as Commercial Towers
- Potential environmental benefits are far greater
- Eliminates security and health risk of toxic chemical use



# Livestock Drinking Water

## **Livestock Drinking Water**

 Waterborne bacteria cause loss of productivity, sickness and even death

- Mineral buildup clogs pipes and leads to costly repairs
- Chemical biocides are offputting to livestock and are dangerous for employees



## **Livestock Water**

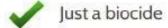
### **Outperforms Current Chemical Treatments**



Clean Water = Healthier and More Productive Herd

#### Chlorine







X Off gas through lines

Requires purchase, handling & disposal

#### Silver Bullet





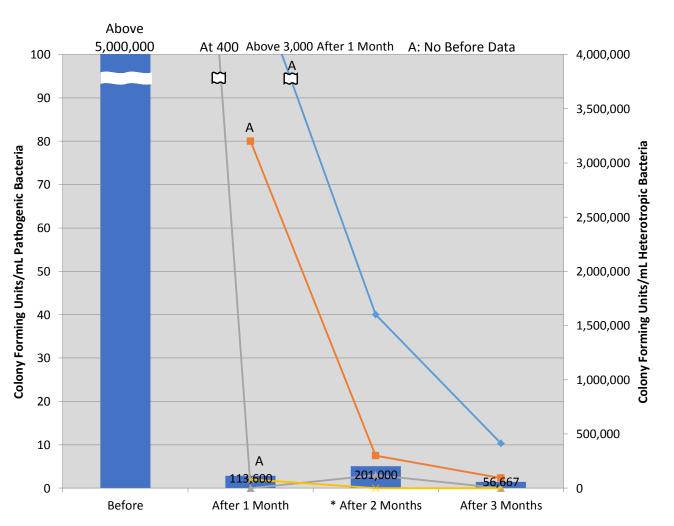


Residual reaction of H2O2 and O-ions

No chemical feedstock or disposal

## **Dairy Test Results**

Actual SilverBullet Customer Test Results



Heterotrophic
Plate Count

Coliforms

E. Coli

Staphylococcus

These measurements are an average of samples taken from 3 different drinking troughs.

\* Numbers went up in month 2 of treatment due to fecal contamination in one of the troughs being sampled.

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# Shrimp Aquaculture



## Shrimp Aquaculture

### Prevention of Early Mortality Syndrome (EMS)



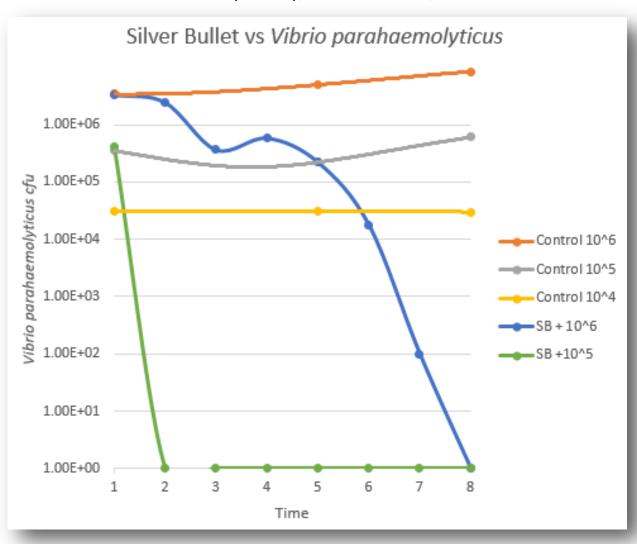
Disease Kills Shrimp Output, Pushes U.S. Prices Higher

- ✓ Tested by three laboratories and 1 large farm scale application
- ✓ Not harmful to shrimp
- ✓ Operator and Environmentally Safe
- ✓ Replaces the need for disinfectants, probiotics, and antibiotics



## **Shrimp Test Results**

Test conducted by Dr. Silvia Gomez at the Centro de Investigacion en Alimentacion y Desarrollo (CIAD), Hermosillo, Mexico.



## Sinaloa, Mexico





Each farm is VERY different:
Photos: Trat Province, Thailand

## Clear Comfort Water

- Swimming Pool Application for both commercial and residential
- Eliminates need for chlorine



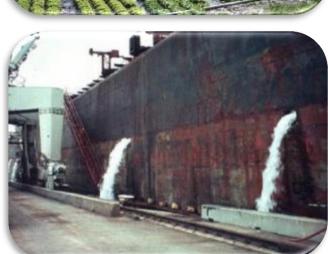


# Research & Development

## **Future Development & Markets**

- Irrigation
  - Drip
  - Pivot Spray
- Fracking and Extraction Water
- Bilge Water Treatment
- Wastewater (Industrial & Municipal)









## **International Business**



### **Present:**

- Mexico
- Canada
- Israel

### **Proposed:**

- Brazil
- Thailand
- South Africa
- Saudi Arabia

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# **Accreditation & Recognition**

	Accreditations & Recognitions	Summary
Boulder	<ul> <li>Four tests conducted by the Linden Research Group at the University of Colorado, Boulder</li> </ul>	Verified as an Advanced Oxidation Process (AOP)
Colorado	Study completed by Colorado State University	Confirmed effectiveness of Silver Bullet System in eliminating bacteria in cattle drinking troughs
	Study completed by University of Pittsburg	<ul> <li>Confirmed effectiveness of Silver Bullet System in reducing biological growth in cooling towers</li> </ul>
THE PROTECTION	<ul> <li>Registered with the United States Environmental Protection Agency</li> </ul>	Registered as a biocide device
<b>UL</b> LISTED	Registered with UL International	Verified for safe electrical operation
NSF	Certified by NSF International	<ul> <li>Certified NSF/ANSI Standard 61: Drinking Water Systems Components         <ul> <li>Health Effects</li> </ul> </li> </ul>
EST VENTURE 2012 AWARD	<ul> <li>Recognized by the National Renewable Energy Laboratory</li> </ul>	2012 Best Venture Award
CCIA  IIIGII IMPACT COMPANY  2013 AWARD	<ul> <li>Recognized by the Colorado Cleantech Industry Association</li> </ul>	2013 High Impact Company of the Year Award
C O L O R A D O	Recognized by Colorado Biz Magazine	Named 2014 "Colorado Company to Watch"

## **High Profile Clients**

















Tyson Foods, Inc.







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SIEMENS

**OVER 1,000** Systems installed and operating



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